



Management's Discussion and Analysis

The following Management's Discussion and Analysis ("MD&A") of the financial condition and results of the consolidated operations of Tornado Global Hydrovacs Ltd. ("TGHL" or the "Company") and its wholly-owned subsidiaries Tornado Global Hydrovacs (North America) Inc. ("Tornado NA" or the "North American Operation(s)"), Tornado Global Hydrovacs (Shanghai) Ltd. ("Tornado China") and Tornado Hydrovacs Asia Pacific Holdings Ltd. ("Tornado Asia" and together with Tornado China are referred to as the "China Operation(s)") is supplemental to, and should be read in conjunction with the Company's interim unaudited condensed consolidated financial statements and related notes as at June 30, 2021 and for the three and six months ended June 30, 2021 and 2020, and the audited consolidated financial statements and notes for the year ended December 31, 2020.

The interim unaudited condensed consolidated financial statements and accompanying notes of TGHL for the three and six months ended June 30, 2021 have been prepared in conformity with International Financial Reporting Standards ("IFRS"): International Accounting Standard 34.

Certain information (namely revenues and cost of sales) was restated in 2020, as described in Note 2 to the December 31, 2020 audited consolidated financial statements. This restatement had no impact on Gross Profit or net income. Certain other prior period amounts have been reclassified to conform with the current period presentation.

The interim unaudited condensed consolidated financial statements have been prepared by management and approved by TGHL's Board of Directors. These statements require management to make estimates and assumptions that affect amounts reported and disclosed in such financial statements and related notes. Actual results may differ materially. See "Forward-Looking Information".

All amounts are reported in Canadian dollars unless specifically stated otherwise. Financial information disclosed in this MD&A is presented in thousands (000's) except for percentages and per share data.

This MD&A contains forward-looking information and statements. At the end of this MD&A is an advisory on forward-looking information and statements.

Additional information on TGHL is available through the System for Electronic Document Analysis and Retrieval ("SEDAR") at www.sedar.com.

Disclosure contained in this document is current to August 18, 2021, unless otherwise stated.

Non-IFRS Methods

In this MD&A, the Company uses four financial management metrics that are not in accordance with IFRS, namely "EBITDAS" (earnings (loss) before interest, tax, depreciation and amortization, non-cash impairment and stock-based compensation), "Gross Profit" (revenue less cost of sales), "EBIT" (earnings before interest and taxes) and "Funds from Operating Activities". Because these terms are not defined by IFRS they cannot be formally presented in the audited consolidated financial statements. EBIT is the result of the Company's EBITDAS less depreciation and amortization expenses, gains and losses on the disposal of assets, non-cash impairment and stock-based compensation. Funds from Operating Activities is calculated from cash from operating activities adjusted for change in tax recoverable, income taxes paid and changes in non-cash working capital. It should be noted that the Company's definition of EBITDAS, EBIT, Gross Profit and Funds from Operating Activities

may differ from those definitions used by other companies.

While not IFRS measures, EBITDAS, EBIT, Gross Profit and Funds from Operating Activities are used by management, creditors, analysts, investors and other financial stakeholders to assess the Company's performance and management from a financial and operational perspective.

Business Description

TGHL designs, manufactures and sells hydrovac trucks for excavation service providers to the municipal market and the oil and gas industry. It operates through a production facility located in Red Deer, Alberta (the "Red Deer Facility") and a sales office located in Calgary, Alberta. In China, the Company's subsidiaries are principally used to source certain parts for the North American Operations.

TGHL maintains its head office in Calgary, Alberta.

Overview

Second Quarter 2021 Overview and Recent Developments

All amounts are in thousands (\$000's CAD)

- In June 2021 the Company strengthened its senior management team with appointment of Brett Newton as President and Chief Operating Officer. Bill Rollins, the former President, will continue in his role as Chief Executive Officer. Brett is a hydrovac industry leader, have working his way up to be Vice President of Operations and Fleet Manager for Badger franchises in Toronto, Hamilton and Niagara, then starting his own hydrovac service operation in Ontario, and for the past five years, a co-founding partner of Rival Hydrovacs ("Rival"), a competitor to Tornado. Brett joined Tornado to help the Company capture more of the growing hydrovac market in North America.
- On July 14, 2021, the Company entered into a \$3,000 revolving operating line of credit and a \$4,875 term loan (together the "Credit Facility"). A portion of the Credit Facility was used to repay the balance of the non-interest bearing vendor take-back mortgage secured against the Company's Red Deer Facility and the balance of the Credit Facility will be used for general working capital purposes.
- The market environment improved during the second quarter. The Company's North American Operations continued to be affected by COVID-19 in Q2/2021, although to a lesser extent than during the past year. All key operating financial metrics improved compared to a year ago. Sales increased, however the Company's supply chain was impacted by a shortage of chassis driven by chip issues at the chassis manufacturer level. This is discussed in more detail in the "Outlook" section of this MD&A.
- Revenue of \$7,071 increased 10.4% compared to \$6,405 in Q2/2020 as customer demand began to recover.
- Gross Profit of \$1,863 increased by \$485 compared to \$806 in Q2/2020 due to decreased employee costs associated with the Company's North American Operations and recoveries from the Canada Emergency Wage Subsidy (the "wage subsidy"). Gross Profit was also positively impacted by the increased benefits from cost savings on parts sourced from China during the quarter.
- EBITDAS of \$678 increased by \$106 compared to \$572 in Q2/2020, due to increased gross profit in North America.

- General and administrative expense of \$1,185 increased by \$379 compared to \$806 in Q2/2020 due to increased employee costs. In Q2/2020, the Company temporarily laid off 65% of its employees. In addition, senior management and head office employees took a significant salary reduction.
- The Company incurred a net loss of \$84 in Q2/2021, which represents an income decrease of \$212 compared to net income of \$128 in Q2/2020. This was due to the factors discussed above, offset by stock based compensation expense of \$94, accretion expense of \$36 and increased income tax expense of \$40 related to the Company's North American Operations.

First Half 2021 Overview

All amounts are in thousands (\$000's CAD)

- Revenue of \$15,049, decreased 21.2% compared to \$18,243 in the same period in 2020 and was negatively impacted by COVID-19.
- Gross Profit of \$4,087, increased by \$1,125 compared to \$2,962 in the same period in 2020 due to decreased employee costs associated with the Company's North American Operations and recoveries from the wage subsidy. Gross Profit was also positively impacted by the increased benefits from cost savings on parts sourced from China during the period.
- EBITDAS of \$1,777, increased by \$865 compared to \$912 in the same period in 2020, due to increased gross profit in North America.
- Net income of \$277, increased by \$258 compared to \$19 in the same period in 2020. This was due to the factors discussed above, offset by stock based compensation expense of \$138, accretion expense of \$75 and an increase in income tax expense of \$279 related to the Company's North American Operations.

Unless otherwise provided herein, the Company's interim financial condition, and associated economic and industry factors, are substantially unchanged from the disclosure provided in the Company's MD&A for the fiscal year end dated December 31, 2020. For a complete discussion on these items, please refer to the Company's MD&A for the fiscal year end dated December 31, 2020 which can be found under the Company's profile at www.sedar.com.

Selected Financial Information

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Revenue	\$ 7,071	\$ 6,405	\$ 15,049	\$ 18,243
Cost of sales	5,208	5,027	10,962	15,281
Gross Profit	1,863	1,378	4,087	2,962
Gross Profit %	26.3%	21.5%	27.2%	16.2%
Selling and general administrative expenses	1,185	806	2,310	2,050
Depreciation of property and equipment	301	299	601	562
Amortization of intangible assets	149	144	298	285
Loss on disposal of fixed assets	63	-	63	-
Finance costs	34	43	73	72
Stock-based compensation	94	-	138	-
Accretion expense	36	-	75	-
Other	-	(87)	-	1
Income (loss) before tax	1	173	529	(8)
Income tax recovery (expense)	(85)	(45)	(252)	27
Net income (loss)	\$ (84)	\$ 128	\$ 277	\$ 19
Comprehensive income (loss)	\$ (89)	\$ 80	\$ 479	\$ 475
Net income (loss) per share - basic and diluted	\$ (0.001)	\$ 0.001	\$ 0.002	\$ 0.000
Total non-current financial liabilities	\$ 680	\$ 6,658	\$ 680	\$ 6,658
Total assets	\$ 27,940	\$ 27,824	\$ 27,940	\$ 27,824

Segmented Information

Three months ended June 30, 2021	North America		China	Corporate	Total	
Revenue	\$	7,071	\$	-	\$	7,071
Cost of sales		5,208		-		5,208
Selling and administrative expenses		894		69		222
		969		(69)		(222)
Depreciation and amortization expense		260		-		190
Loss on disposal of fixed assets		63		-		-
Income (loss) before other items of income	\$	646	\$	(69)	\$	(412)
						165

Three months ended June 30, 2020	North America		China	Corporate	Total	
Revenue	\$	6,405	\$	-	\$	6,405
Cost of sales		5,027		-		5,027
Selling and administrative expenses		544		111		151
		834		(111)		(151)
Depreciation and amortization expense		257		1		185
Income (loss) before other items of income		577		(112)		(336)
						129

Six months ended June 30, 2021	North America		China	Corporate	Total	
Revenue	\$	15,049	\$	-	\$	15,049
Cost of sales		10,962		-		10,962
Selling and general administrative		1,716		130		464
		2,371		(130)		(464)
Depreciation and amortization		519		-		381
Loss on disposal of fixed assets		63		-		-
Income (loss) before other items	\$	1,789	\$	(130)	\$	(845)
						815

Six months ended June 30, 2020	North America		China	Corporate	Total	
Revenue	\$	18,243	\$	-	\$	18,243
Cost of sales		15,281		-		15,281
Selling and general administrative		1,544		238		268
		1,418		(238)		(268)
Depreciation and amortization		502		4		341
Income (loss) before other items	\$	916	\$	(242)	\$	(609)
						65

Operating Results

	Three months ended June 30		Six Months ended June 30					
	2021	2020	2021	2020				
Revenues	\$	7,071	\$	6,405	\$	15,049	\$	18,243
Gross profit		1,863		1,378		4,087		2,962
Gross profit %		26.3%		21.5%		27.2%		16.2%
EBITDAS		678		572		1,777		912
EBITDAS %		9.6%		8.9%		11.8%		5.0%
EBIT		71		129		677		65
EBIT %		1.0%		2.0%		4.5%		0.4%
Net income (loss)	\$	(84)	\$	128	\$	277	\$	19

Outlook

In addition to other sections of the MD&A, this section contains forward-looking information and actual outcomes that may differ materially from those expressed or implied therein. For more information, see “Forward- Looking Information” section below.

The Company implemented two strategic actions during the second quarter:

- In May 2021, the Company moved all production into the Red Deer Facility, effectively tripling its monthly production capacity.
- To capitalize on the expected massive increase in infrastructure spending in North America and the impact that this will have on construction in general and hydrovac excavation in particular, the Company strengthened its executive management team with the appointment of Brett Newton as President and Chief Operating Officer.

The improving market environment experienced during the second quarter is expected to continue through the second half of 2021 as customer confidence and spending levels continue to recover.

With the possibility an adverse impact arising from the spread of COVID-19 variants in all relevant jurisdictions to the Company's supply chain and customer base and the impact of the roll out of vaccinations in the United States and Canada, management recognizes that the situation continues to evolve. The Company continues to evaluate its business operations with a focus on health and safety of its employees, current company operations, business continuity and managing liquidity.

At this point, the Company has access to debt and other forms of government support available to businesses impacted by the pandemic. As the Company's production and revenue increase, the Company will add staff as needed. As a result of an increase in production and a corresponding increase in revenue, the Company expects that the Company's access to government support currently available will be reduced or eliminated.

Limiting factors on the Company's ability to meet increased demand include the possibility of chassis supply chain interruption due to chip shortages at the chassis manufacturer level and other supply chain issues related to other key components.

Overall, management believes the underlying fundamentals of the Company's business remain strong and expects its production and sales of hydrovac trucks in North America to recover and return to, and eventually exceed, the level achieved in 2019 over the long term for the following reasons:

- Expanded capacity and manufacturing and production efficiencies from the Red Deer Facility, which is now fully operational.
- A strengthened senior executive management team.
- Expected increased spending on infrastructure in North America, particularly in the US as a result of proposed infrastructure programs.
- The Company's commitment to continuous improvement of its hydrovac truck design which in the Company's view has compelling advantages over hydrovac trucks currently offered in the market.
- The continued expansion of parts and services business in the Red Deer Facility.

Revenue

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Hydrovac sales	\$ 6,322	\$ 5,875	\$ 13,609	\$ 17,189
Parts and services	599	454	1,176	877
Rental	150	76	264	177
	\$ 7,071	\$ 6,405	\$ 15,049	\$ 18,243

During the six months ended June 30, 2021, revenues were \$15,049 compared to \$18,243 in the same period of 2020. The decrease over the same period in 2020 reflects the negative impact of COVID-19 in Q1 2021.

During the three months ended June 30, 2021, revenues were \$7,071 compared to \$6,405 in the same period of 2020. The increase over the same period in 2020 reflects the current positive market environment.

The table below shows the geographical sales:

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Canada	\$ 5,632	\$ 4,152	\$ 11,184	\$ 9,028
United States	1,439	2,253	3,865	9,215
	\$ 7,071	\$ 6,405	\$ 15,049	\$ 18,243

During the three and six months ended June 2021, sales to United States decreased compared to the same periods in 2020 due to decreased demand from the Company's strategic partner in US.

Cost of sales

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Cost of Sales	\$ 5,208	\$ 5,027	\$ 10,962	\$ 15,281

For the six months ended June 30, 2021, cost of sales was \$10,962 compared to \$15,281 in the same period of 2020. The decrease in cost of sales was due to the decrease in revenue as well as the benefit of recoveries from the wage subsidy in the amount of \$456 (2020 – \$412), plus increased benefits from cost savings on parts sourced from China.

For the three months ended June 30, 2021, cost of sales was \$5,208 compared to \$5,027 in the same period of 2020. The increase in cost of sales was due to the increase in revenue.

Gross Profit

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Gross Profit	\$ 1,863	\$ 1,378	\$ 4,087	\$ 2,962

For the six months ended June 30, 2021, Gross Profit was \$4,087 compared to \$2,962 in the same period of 2020 due to decreased employee costs associated with the Company's North American Operations and recoveries from the wage subsidy. Gross Profit was positively impacted by the increased benefits from cost savings on parts sourced from China during the period.

For the three months ended June 30, 2021, Gross Profit was \$1,863 compared to \$1,378 in the same period of 2020 due to the same factors discussed above.

The Gross Profit relates to the North American Operations. During the three and six months ended June 30, 2021, the Gross Profit as a percentage of revenue was 26.3% (2020 – 21.5%) and 27.2% (2020 – 16.2%). The increase from 2020 in both periods was due to improved production efficiencies and benefits from cost savings on parts sourced from China.

Selling, General and Administrative Expenses ("S,G&A")

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Selling and General and Administrative expense	\$ 1,185	\$ 806	\$ 2,310	\$ 2,050

For the six months ended June 30, 2021, S,G&A expenses were \$2,310 (comprising \$1,716 in North America, \$130 in China and \$464 in Corporate) compared to \$2,050 (comprising \$1,544 in North America, \$238 in China and \$268 in Corporate) in the same period of 2020. The overall increase was principally due to increased employee costs in North America, offset by the benefit of the wage subsidy recoveries in the amount of \$266 (2020 – \$265).

For the three months ended June 30, 2021, S,G&A expenses were \$1,185 (comprising \$894 in North America, \$69 in China and \$222 in Corporate) compared to \$806 (comprising \$544 in North America, \$111 in China and \$151 in Corporate) in the same period of 2020. The overall increase was principally due to increased employee costs in North America, offset by the benefit of the wage subsidy recoveries in the amount of \$138 (2020 – \$211).

Depreciation of property and equipment

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Depreciation	\$ 301	\$ 299	\$ 601	\$ 562

During the six months ended June 30, 2021, depreciation of property and equipment was \$601 compared to \$562 in the same period of 2020, the majority of which related to the North American Operations.

During the three months ended June 30, 2021, depreciation of property and equipment was \$301 compared to \$299 in the same period of 2020, the majority of which related to the North American Operations.

Amortization of intangible assets

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Amortization of intangible assets	\$ 149	\$ 144	\$ 298	\$ 285

Amortization of intangible assets was comparable with the same periods of 2020.

Stock based compensation

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Stock Based Compensation	\$ 94	\$ -	\$ 138	\$ -

During the six months ended June 30, 2021, stock-based compensation expense was \$138 as a result of the grant of 1,300,000 options in Q1/2021 and 2,350,000 options in Q2/2021.

During the three months ended June 30, 2021, stock-based compensation expense was \$94 reflecting the grant of options discussed above.

Income tax expense (recovery)

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Current income tax expense	\$ 83	\$ 40	\$ 258	\$ (54)
Deferred income tax expense	2	5	(6)	27
	\$ 85	\$ 45	\$ 252	\$ (27)

The Company's tax expense relates to Tornado NA. For the three and six months ended June 30, 2021, the Company recorded income tax expense of \$85 and \$252 respectively compared to income tax expense of \$45 and recovery of \$27 respectively in the same period of 2020. The increase reflects increased profitability.

Net income (loss)

	Three Months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Net income (loss)	\$ (84)	\$ 128	\$ 277	\$ 19

For the six months ended June 30, 2021, net income was \$277 compared to \$19 in the same period of 2020. This was due to increased Gross Profit in North America and recoveries from the wage subsidy, offset by an increase in income tax expense related to the North American Operations.

For the three months ended June 30, 2021, net loss was \$84 compared to net income of \$128 in the same period of 2020. This was due to the same factors discussed above, offset by stock based compensation expense of \$94, accretion expense of \$36 and increased income tax expense of \$40 related to the Company's North American Operations.

Inventory

	June 30, 2021	December 31, 2020
Work-in-process	\$ 3,317	\$ 2,076
Raw materials	5,200	4,459
Finished goods	855	1,745
	\$ 9,372	\$ 8,280

As at June 30, 2021, inventory increased to \$9,372 compared to inventory of \$8,280 as at December 31, 2020. Finished goods inventory consists of hydrovac units in the North American Operations and decreased compared to December 31, 2020 due to the sale of hydrovac units in Q1/2021 and Q2/2021.

Quarterly Financial Information

	2021	2021	2020	2020	2020	2020	2019	2019
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
	\$	\$	\$	\$	\$	\$	\$	\$
Revenue	\$ 7,071	\$ 7,978	\$ 5,186	\$ 7,404	\$ 6,405	\$ 11,838	\$ 11,854	\$ 13,575
EBITDAS	678	1,099	(588)	800	572	340	614	1,168
Net income (loss)	(84)	361	(1,035)	349	128	(109)	(2,517)	500
Comprehensive income (loss)	(89)	568	(976)	340	80	395	(2,924)	472
Net income (loss) per share - basic and diluted	\$ (0.001)	\$ 0.003	\$ (0.008)	\$ 0.003	\$ 0.001	\$ (0.001)	\$ (0.020)	\$ 0.004

Notes:

- (1) Quarterly information has been prepared in conformity with IFRS.
- (2) Due to rounding, year to date numbers may round differently.
- (3) Prior period revenues have been restated to reflect the change in accounting treatment as discussed in Note 2 to the June 30,

2021 unaudited condensed consolidated financial statements. This has no impact on EBITDAS or net income.

Factors That Have Caused Variations over the Quarters

In Q2/2021, revenue decreased compared to Q1/2021 due to restricted production capacity caused by supply chain shortages. In Q1/2021, revenue increased compared to Q4/2020 due to increased demand for hydrovac trucks in North America. In Q4/2020, revenue decreased compared to Q3/2020 as a result of reduced hydrovac trucks production and delivery in December 2020. In Q3/2020, revenue increased compared to Q2/2020 as a result of increased demand for hydrovac trucks in North America. In Q2/2020 and Q1/2020, revenue decreased compared to Q4/2019 as a result of the impact of COVID-19. In Q4/2019, revenue decreased as a result of reduced hydrovac trucks production and delivery in December 2019 due to holiday closures.

In Q2/2021, EBITDAS decreased compared to Q1/2021 due to decreased revenue and Gross Profit. In Q1/2021, EBITDAS increased compared to Q4/2020 due to increased revenue and Gross Profit. In Q4/2020, EBITDAS decreased compared to Q3/2020 due to decreased revenue and Gross Profit. In Q3/2020, EBITDAS increased compared to Q2/2020 due to increased revenue. In Q2/2020 and Q1/2020, EBITDAS decreased compared to Q4/2019 due to the impact of COVID-19 and increased employee costs. In Q4/2019, EBITDAS decreased due to a year-end inventory adjustment and write-off of VAT tax receivable in China.

In Q2/2021, net income (loss) decreased compared to Q1/2021 principally due to decreased revenue and Gross Profit. In Q1/2021, net income (loss) increased compared to Q4/2020 due to increased revenue and Gross Profit. In Q4/2020, net income (loss) decreased compared to Q3/2020 principally due to decreased revenue and Gross Profit. In Q3/2020, net income increased compared to Q2/2020 principally due to increased revenue and Gross Profit and an impairment reversal. Net income decreased in Q4/2019 due to the factors discussed above, plus an impairment write-down of \$2,242.

Funds from Operating Activities⁽¹⁾

	Six Months ended June 30	
	2021	2020
Cash from operating activities	\$ 1,097	\$ 2,509
Changes in non-cash working capital	349	(456)
Change in tax recoverable	-	(34)
Income taxes paid	-	-
Funds from operating activities	\$ 1,446	\$ 2,019

Notes:

- (1) Funds from Operating Activities is a non IFRS measure and is calculated from cash used in operating activities adjusted for changes in non-cash working capital and change in tax recoverable.

During the six months ended June 30, 2021, the Company generated \$1,446 of Funds from Operating Activities compared to \$2,019 from operations in the comparable period in 2020. The decrease was principally due to decreased Cash from Operating activities

Liquidity, Capital Resources and Subsequent Event

Liquidity

The Company had working capital of \$3,502 as at June 30, 2021 compared to working capital of \$2,737 as at December 31, 2020. Included in the working capital at June 30, 2021 is \$1,843 of cash and \$5,422 mortgage payable on the Red Deer Facility, which matured and was refinanced in July, 2021.

On July 14, 2021 the Company entered into the Credit Facility, which consists of an up to \$3,000 revolving operating line of credit ("Operating Line") and a \$4,875 term loan ("Term Loan") with a Canadian Schedule I chartered bank (the "Lender"). The Credit Facility is secured by a first-ranking security interest in all of the present and future undertakings, property and assets of the Company and its subsidiary, Tornado NA, and a first-ranking mortgage charge on the Red Deer Facility. The Term Loan bears interest at a fixed rate of 2.83%, with advances repayable, together with interest, on a monthly basis until maturity in July 2026.

Pursuant to the terms of the Operating Loan, the Lender will advance up to \$3,000 based on the total of: (i) 90% of insured accounts receivable excluding statutory claims, customer deposits, accounts receivable aged greater than 90 days, and accounts receivable due from related parties, plus (ii)(A) 75% of other North American accounts receivable excluding statutory claims, customer deposits, accounts receivable aged greater than 90 days, and accounts receivable due from related parties; and (B) 50% of Canadian inventory excluding lienable supplier payables, priority claims, and work in process, up to maximum of \$1,500. The Operating Line bears interest at a floating rate equal to the prime rate per annum established by the Lender, currently at 2.45%, plus 0.75%. The Operating Loan is uncommitted, made available at the Lender's discretion, and is not automatically available upon satisfaction of the terms and conditions, conditions precedent, or financial tests set out in the Credit Facility. Repayments under the Operating Line will be made on demand. As of the date of this MD&A, the Operating Line was unused and the Company is in compliance with the sole financial covenant ratio contained in the Credit Facility.

Apart from a sole financial covenant ratio and other standard positive, negative and reporting covenants associated with the Credit Facility, the Company does not have any externally imposed restrictions on its capital. TGHL manages its capital based on the projected needs of its individual geographic locations, being China and North America. TGHL monitors these amounts to ensure there is adequate cash to support the North American Operations and the China Operations. Should the projected requirements not be satisfied from cash on hand at the Company or cash flow from operations, TGHL would need to raise additional cash.

As discussed above in the "Outlook" section, in response to the COVID-19 pandemic, the Company has taken steps to manage liquidity through a period of lower production. In addition, as discussed above, the Company has secured an additional unused line of credit. Notwithstanding the foregoing, management has concluded that as of the date of this report, as a result of the impact of COVID-19, uncertainties exist which may impact the Company's operations over the next 12 months.

Capital Expenditures

During the six months ended June 30, 2021, the Company incurred capital expenditures of \$423 (comprising machinery and equipment \$102, leasehold improvements \$316 and computer software \$5) compared to \$1,725 (comprising machinery and equipment \$253, computer software \$20, hydrovac trucks purchased for rental use in North America \$1,102 and land and building \$350) in the same period of 2020.

On February 3, 2020 the Company closed the purchase of the Red Deer Facility for a total of \$6,500. The Vendor provided a non-interest bearing vendor take-back mortgage secured against the Red Deer Facility of \$6,000. In January 2021, the Company paid another \$500 principal payment and the balance owing was refinanced in July 2021 pursuant to the new Credit Facility.

Contractual Obligations and Commitments

Lease Obligations

The Company's lease liabilities consist of lease obligations relating to hydrovac trucks and equipment, facilities and office equipment.

As at June 30, 2021, the Company had 6 (December 31, 2020 – 6) hydrovac truck leases, 1 equipment lease (December 31, 2020 – 1) and 3 computer equipment leases (December 31, 2020 - 3), repayable in monthly installments totaling of \$54 (December 31, 2020 - \$54) with final installments totaling \$131 (December 31, 2020 - \$131), bearing interest at rates between 2% and 9%.

As at June 30, 2021, the Company had \$81 lease liabilities relating to premises in Calgary with no additional end of lease liabilities.

	June 30, 2021	December 31, 2020
Leases obligation	\$ 1,374	\$ 1,815
Less: current portion of leases obligation	(694)	(726)
	\$ 680	\$ 1,089

TGHL has the following lease commitments, which will be funded from ongoing operations over the next five years.

2021	\$ 327
2022	607
2023	405
2024	177
2025	-
Total minimum lease payments	1,516
Amount representing interest	(142)
	1,374
Less current portion of leases	(694)
	\$ 680

Off Balance Sheet Arrangements

As at June 30, 2021 and the date of this MD&A, the Company had no off balance sheet arrangements.

Shareholders' Equity

Share Capital

The Company is authorized to issue an unlimited number of Class "A" Common Shares ("Common Shares").

As of December 31, 2020, June 30, 2021 and the date of this MD&A, there were 126,771,119 Common Shares outstanding.

No dividends were declared during the period.

Common Share Purchase Warrants

As of December 31, 2020, June 30, 2021 and the date of this MD&A, there were 3,100,000 warrants outstanding, which are exercisable into 3,100,000 Common Shares at an exercise price of \$0.12 per warrant and expire on September 15, 2022. No warrants were exercised during Q2/2021.

Stock Options

As at June 30, 2021 and the date of this MD&A, there were 11,095,400 stock options outstanding with a weighted average exercise price of \$0.14 and weighted average remaining contractual life of 2.2 years. 9,195,400 options were exercisable at a weighted average exercise price of \$0.16.

On February 5, 2021, 1,300,000 stock options were granted at an exercise price of \$0.23. On May 21, 2021, 650,000 stock options were granted at an exercise price of \$0.265. On May 31, 2021, 1,700,000 stock options were granted at an exercise price of \$0.32.

Related Party Transactions

Transactions between the Company and related parties during the three and six months ended June 30, 2021 comprised the following:

During three and six months ended June 30, 2021, the Company's wholly-owned subsidiary Tornado Asia purchased hydrovac truck components of \$nil (2020 - \$251) and \$nil (2020 - \$251) respectively from Shanghai World Trade Resources Group Co. Ltd. ("ShanghaiCo") for the Company's North American Operations and during three and six months ended June 30, 2021 Tornado Asia advanced \$nil (2020 - \$nil) and \$nil (2020 - \$490) to ShanghaiCo for the purchase of components. During the three and six months ended June 30, 2021, Tornado Asia incurred a service fee of \$nil (2020 - \$13) and \$nil (2020 - \$13) respectively payable to ShanghaiCo that equals to 5% of the value of the components purchased by ShanghaiCo on its behalf. As at June 30, 2021, TGH had a net receivable of \$168 (2020 - \$106) from ShanghaiCo.

Mr. Chuyu Wu, a director of the Company and Tornado Asia is a director of ShanghaiCo.

These transactions were in the normal course of operations and are measured at the amount of consideration agreed to by the parties.

Reconciliation of Loss before taxes to EBITDAS

	Three months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Income (loss) before taxes	\$ 1	\$ 173	\$ 529	\$ (8)
Add: Depreciation and amortization	450	443	899	847
Add: Accretion expense	36	-	75	-
Add: Finance costs	34	43	73	72
Add: Stock based compensation	94	-	138	-
Add: Loss on disposal of fixed assets	63	-	63	-
Add: Changes in fair value in derivatives	-	(87)	-	1
EBITDAS	\$ 678	\$ 572	\$ 1,777	\$ 912
% of revenue	9.59%	8.93%	11.8%	5.0%

Calculation of EBIT

	Three months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
EBITDAS	\$ 678	\$ 572	\$ 1,777	\$ 912
Less: Depreciation and amortization	(450)	(443)	(899)	(847)
Less: Stock based compensation	\$ (94)	\$ -	(138)	-
Less: Loss on disposal of fixed assets	(63)	-	(63)	-
Less: Impairment write-down	-	-	-	-
EBIT	\$ 71	\$ 129	\$ 677	\$ 65

Calculation of Gross Profit

	Three months ended June 30		Six Months ended June 30	
	2021	2020	2021	2020
Revenues	\$ 7,071	\$ 6,405	\$ 15,049	\$ 18,243
Cost of sales	5,208	5,027	10,962	15,281
Gross margin	\$ 1,863	\$ 1,378	\$ 4,087	\$ 2,962
% of revenue	26.35%	21.51%	27.2%	16.2%

Financial Instruments and Risk Management

The Company's financial instruments recognized in the consolidated balance sheet consist of cash and cash equivalents, accounts receivable, accounts payable, accrued liabilities, term loan payable and mortgage payable. The carrying value of these balance sheet items approximates their fair market value due to their short-term nature.

The risks associated with these financial instruments, including foreign currency risk, credit risk, interest rate risk, liquidity risk and commodity price risk, are discussed under "Risks and Uncertainties" in the Company's annual MD&A for the year ended December 31, 2020.

The Company may use foreign exchange contracts to hedge its US dollar ("USD") revenues. As at June 30, 2021, the Company had no USD forward contracts.

Significant Judgements and Estimates

The preparation of the Company's financial statements requires management to adopt accounting policies that involve the use of significant estimates and assumptions. These estimates and assumptions are developed based on the best available information and are believed by management to be reasonable under the existing circumstances. New events or additional information may result in the revision of these estimates over time. A summary of the critical estimates and judgements used by the Company can be found in Note 3 to the December 31, 2020 consolidated audited annual financial statements. There have been no changes to the Company's significant accounting estimates and judgments as of June 30, 2021.

Internal Controls and Procedures

There have been no significant changes in TGHL's internal controls over financial reporting during the three and six months ended June 30, 2021 that have materially affected, or are reasonably likely to materially affect TGHL's internal controls over financial reporting.

Forward Looking Information

This MD&A contains certain “forward-looking statements.” All statements, other than statements of historical fact, that address activities, events or developments that the Company believes, expects or anticipates will or may occur in the future (including, without limitation, statements regarding financial and business prospects and financial outlook) are forward looking statements. Such forward-looking statements may be identified by words such as “anticipate”, “will”, “intend”, “could”, “should”, “may”, “expect”, “forecast”, “plan”, “potential”, “project”, “estimate”, “assume”, “believe”, “shall”, “target”, “forward looking to”, and similar terms or the negatives thereof or other comparable terminology. Forward-looking statements include those with respect to: (i) the Company’s outlook for the 2021 fiscal year; (ii) the expectation that the improving market environment is expected to continue through the second half of 2021; (iii) the expectation that the Company’s access to government support currently available will be reduced or eliminated as the Company’s production and revenue increases; (iv) the Company’s ability to meet increased demand may be limited by factors including chassis supply chain interruption due to chip shortages at the chassis manufacturer level and other supply chain issues related to other key components; (v) management’s belief that the underlying fundamentals of the Company’s business will remain strong over the long term; (vi) the expectation that long term production and sales of hydrovac in North America will recover and eventually exceed the levels achieved in 2019; (vii) the expectation that spending on infrastructure in North America will increase; (viii) management’s belief that the Company’s commitment to continuous improvement of its hydrovac truck design will continue to provide compelling advantages over hydrovac trucks currently offered in the market; (ix) the anticipated manufacturing and production efficiencies from the Red Deer Facility; and (x) management’s anticipation of continued expansion of parts and services business in the Red Deer Facility. These forward-looking statements reflect the current expectations or beliefs of the Company, based on information currently available to the Company. Forward-looking statements are subject to a number of risks, uncertainties and assumptions that may cause the actual results of the Company to differ materially from those discussed in the forward-looking statements and, even if such actual results are realized or substantially realized, there can be no assurance that they will have the expected consequences to, or effects on the Company. Factors that could cause actual results or events to differ materially from current expectations include, among other things, changes in general economic and market conditions, changes to regulations affecting the Company’s activities, and uncertainties relating to the availability and costs of financing needed in the future. Any forward-looking statement speaks only as at the date on which it is made and, except as may be required by applicable securities laws, the Company disclaims any intent or obligation to update any forward-looking statement, whether as a result of new information, future events or results or otherwise. Although the Company believes that the assumptions inherent in the forward-looking statements are reasonable, forward looking statements are not guarantees of future performance and, accordingly, undue reliance should not be put on such forward-looking statements due to the inherent uncertainty therein.

Business Risks and Uncertainties

Please refer to the Company’s annual MD&A and audited consolidated financial statements for the year ended December 31, 2020, available on SEDAR at www.sedar.com and on the Company’s web site at www.tornadotrucks.com for a discussion of the other risks and uncertainties associated with the Company’s activities. There have been no significant changes in these risks and uncertainties during the three and six months ended June 30, 2021.